DMG Annual Meeting Agenda

OCTOBER 13 - OCTOBER 15, 2022

LAGO MAR RESORT FORT LAURDERDALE, FL

WWW.DMGUSA.ORG

Have you checked out the updated DMG website?
There are new features that make it user-friendly!

NEW MEMBER FORUM:

This feature is available for members to review history of questions asked by the members.

PRINCIPALS FORUM

This forum should be used by the member principal only

KEY OFFICE PERSONNEL

This forum goes to everyone in the DMG email list, including principals and key office personnel.



THURSDAY, OCTOBER 13

Cocktail Social

Wine Lounge

7:00 to 8:30 PM

Meet the presenters and socialize with attendees. Appetizers and cocktails provided.

FRIDAY, OCTOBER 14

Breakfast

Palm Garden Dining Room

7:00 to 8:15 AM

Breakfast voucher included in welcome packet.

Opening Remarks, Reports and Nominations

8:30 to 8:50 AM

Meeting Room

Sales Development

Trusty.careGustavius Smith

9:00 to 9:50 AM 9:50 to 10:00 AM

DMG - Closed Discussion

Sales Development

American National

10:00 to 10:50 AM

Mike Deon

10:50 to 11:00 AM

DMG - Closed Discussion

Sales Development

National Life Group

11:00 to 11:50 AM

Braun Jones

11:50 to 12:00 PM

DMG - Closed Discussion

Group Lunch

Palm Garden Dining Room

12:00 to 1:00 PM

Lunch will be ordered in advance and will be ready upon arrival.

Sales Development

Life Secure

1:30 to 2:20 PM

Toby Kominek

2:20 to 2:30 PM

DMG - Closed Discussion

Sales Development

Ameritas

2:30 to 3:20 PM

Diego Coig

3:20 to 3:30 PM

DMG - Closed Discussion

Sales Development

United Home Life

3:30 to 4:20 PM

Erik Hughes

4:20 to 4:30 PM

DMG - Closed Discussion

Elections and End of Day Remarks

4:30 to 5:00 PM

Meeting Room

SATURDAY, OCTOBER 15

Breakfast

Palm Garden Dining Room

7:00 to 8:15 AM

Breakfast voucher included in welcome packet.

Opening Remarks & Wake up Call

8:30 to 9:00 AM

Meeting Room

DMG Stockholders Meeting

9:00 to 10:00 AM

Meeting Room

Break

10:00 to 10:20 AM

Meeting Room

This would be great time to check out of your room

or check-in for your flights if needed!

What's Working in Your Agency?

Closing Remarks

Meeting Adjourned

10:20 to 12:00 PM Meeting Room

Be sure to bring your agency ideas and success

stories!



Mark your calendar for next year! October 12 - 14, 2023



ALL PRESENTATIONS AND MATERIALS WILL BE ADDED TO THE DMG WEBSITE UNDER ANNUAL MEETING













